

# kbbreview

Home of the kbbreview Industry Awards 2011

## Double take

**The Bathroom Company scoops the two top prizes - only the second time it's happened in the history of the awards...**

**The Bathroom Company in Perth has taken home the double title of Master Retailer and Showroom of the Year in the kbbreview Industry Awards 2011.**

It is only the second time in the 17-year history of the event that a retailer has scooped both awards, and the first for a bathroom retailer - the other double winner was kitchen specialist Houseworks in 2007.

The Bathroom Company also managed to do it on its first time of entering.

Managing director Lawrence Haddow said: "Just to be nominated was fantastic, I honestly didn't think we'd win. To get the Showroom Award as well as the Master Retailer

was incredibly special; we're really humbled by it. It's fantastic to be recognised within the industry."

Started in 1993, The Bathroom Company is based in Perth, Scotland and stocks a wide range of products from the likes of Villeroy & Boch, Dornbracht, Grohe and Keuco.

The Bathroom Showroom wasn't

the only success story at the May event, held at London's ExCeL exhibition centre alongside the kbb London show.

Kitchen Architecture, based in Putney, successfully defended the Master Retailer Award for Kitchens title it won in 2010, after impressing the judges with its ongoing plans for its London and Oxford showrooms.

"Anything like this is a real help to us in what's still a tough market," said owner Rob Gelling. "It's a testament to the professionalism of our team and underlines the quality of their work - and it's good to have two trophies on the desk instead of one! It's something that gives us real recognition."

In the design categories, Michelle Pabarcus from Design Solutions in London also retained the 'Designer Award for Bathrooms: project cost over £15,000' title that she won last year. And in the Young Designer for Kitchens category, Donna Grech finally took home the big prize after being a finalist for the last two years.

"To reach the next step is a big achievement for me," Grech said. "To be nominated is great, but to win is even better. Winning an award helps clients have belief and confidence in you."

The Special Achievement Award,

given to those individuals who have influenced the industry for the better, was handed out to Tom and John Hart - the brothers who built up C.P. Hart into a

famous bathroom retail brand.

See [www.kbbreview.com](http://www.kbbreview.com) for all the winners and pictures from the event.

**Every one's a winner:** Lawrence Haddow and Fiona Lowry of The Bathroom Company (main pic). Inset pics (L to R): Donna Grech, Michelle Pabarcus and Kitchen Architecture.

